# **Solution Business Valuation Report**

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January 28, 2025

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to M&A™

### Introduction

This business valuation report is representative of a company in the **Other Aerospace, Defense & Government** industry with the financial and operational inputs offered by the user.

Exitwise creates financial models based on each company's shared data and then leverages internal artificial intelligence algorithms on industry specific public, private and proprietary transaction data to closely estimate a company's valuation range. The result car be used by business owners, investors, and stakeholders of the company as a starting point for many internal and external company financial discussions.

For enhanced valuation metrics, insights and custom recommendations on how to increase the value of your company, please consider ordering \$99 Premium Valuation Report (View Sample Report).

For Exitwise's most accurate M(A valuation, based on your company's specific industry niche, actual financials and personalized related rivers, please consider ordering an Exitwise Pro Valuation Report and speaking with one of our valuation experts directly.

If you are considering selling your business and would like to speak with an M&A expert from your industry to ask questions and learn more about the process of selling your company, please schedule a call.



### **Business Valuation**

Valuation Multiples			
	EBITD	A MULTIPLE	
		6x – 9x	14.3x
U.8X			14.3X
REVENUE MULTIPLE			
0.2x			7.8x
FINANCIALS			
Revenue Type   Transaction  Recurring  Both			
Revenue	Actuals 2023	Actuals 2024	Projected 2025
Actuals 2022	\$1,000,000	\$2,000,000	\$3,000,000
EBITDA	Actuals 2023	Actuals 2024	Projected 2025
Actuals 2022	\$100,000	\$200,000	\$300,000
One Time Expenses (TTM)			
Owner's Salary	Legal or Tax	Personal/Family	Other
	0.8x 0.8x 0.2x Colocity Coloci	EBITD 0.8x REVENU 1.3X - 1.9X 0.2x FINANCIALS FINANCIALS Revenue Type • Transaction • Recu Revenue Actuals 2023 \$1,000,000 EBITDA Actuals 2023 \$1,000,000 EBITDA Actuals 2023 \$1,000,000 Comme Type \$100,000 Comme Type \$100,	EBITDA MULTIPLE (A - 9X) 0.8x REVENUE MULTIPLE (1.3X - 1.9X) 0.2x FINANCIALS FINANCIALS Revenue Type • Transaction • Recurring • Both Revenue Actuals 2022 • (1,000,000) EBITDA Actuals 2023 • Actuals 2024 \$1,000,000 • (2,000,000) EBITDA Actuals 2023 • Actuals 2024 \$1,000,000 • (2,000,000) EBITDA Actuals 2022 • (1,000,000) Cor Time Expenses (TTM)

\* This business valuation range is for information purposes only. Use of this valuation range is at the own risk of the participant. The participant takes full responsibility for the provided inputs, assumptions and calculations of the report. Exitwise Inc. assumes no responsibility nor liabilities for any consequences from the calculated results and provides no assurances of the applicability or accuracy of the valuation results for your company.





Thank you for downloading your Free Valuation Report

At Exitwise we strive to provide the most acturate valuation ranges, transaction data, industry insights and recommendations for companies in more than 500 sub-industries at a fraction of the cost of traditional valuation services.

If you are looking for a more letaled valuation report or you're considering selling your business, please schedule a time to chat y ...

con ways we can improve our products, please let us know at feedback@exitwise.com. Also, if you have adv

Much appreciated, Todd Sullivan CEO, Exitwise



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